

ARMS Program Receives CoreNet Global Innovator Award

The U.S. Army Armament Retooling and Manufacturing Support (ARMS) program was recently awarded the prestigious CoreNet Global Innovators Award for innovations by new players in corporate real estate at the 2003 Atlanta Global Summit. CoreNet Global is the world's leading professional association for corporate real estate leaders. A panel of senior corporate real estate professionals and educators at Harvard University selected the ARMS program from a field of 49 entries.

The CoreNet Global Innovators Award is just one of many awards that the ARMS program has garnered over the past decade. The ARMS program has also received the National Council for Public-Private Partnerships Award for developing and implementing an innovative program for reusing national defense facilities and the National Association of Installation Developers Excellence in Marketing award.

From small one-person companies to large manufacturers, the ARMS program has attracted a diverse range of business tenants who benefit tremendously from innovative asset management techniques.

The ARMS program has broke from the classic government contracting model and instead employs the innovative Facility Use Contracting Initiative. This new way of thinking has fostered tremendous success. ARMS currently has 112 tenants and has created or sustained 3,469 jobs from 1993-2002 according to a report by IBM Consulting. In just six years, ARMS was able to recoup all expenditures and become the model for all defense conversion programs. The sustained success of the ARMS program has caught the eye of some the most successful businessmen in the country and has been praised by some of the most prestigious organizations in the world, as witnessed by the numerous awards and accolades heaped upon the program.

By thinking outside the box, the ARMS program has seized the opportunity to transform aging ammunition plants into strong business/economic assets. The innovative thinking behind the program represents true ingenuity that benefits both private businesses and ensures the long term success and vitality of our nation's defense infrastructure – at no cost to the taxpayer. Now that's truly innovative.



Boeing manufactures rocket motors at the Mississippi Army Ammunition Plant Industrial Complex.

ARMS Incentives:

- Use of land, infrastructure (roads, buildings, utilities, etc.) & equipment under competitive terms
- Incentives for building alterations, consolidation, modification and/or upgrading of production facilities & equipment
- Engineering feasibility & environmental baseline studies
- Foreign trade zone
- No inherited environmental liability
- Small business development centers
- A loan guarantee program
- Local & prevailing market rates for utilities & services such as electricity, natural gas, central steam heating, water, sewage, fire protection & security
- Accessibility to a skilled industrial workforce
- Easy access to major land, air & sea transportation networks for domestic & international distribution
- Commercial/industrial park standards
- Reduced capital investments



1. Riverbank Industrial Complex
2. Lone Star AAP
3. NW Louisiana Commerce Ctr.
4. Lake City Business Center
5. Commerce Center of SE Iowa
6. Milan Commercial Complex
7. MSAAP Industrial Complex
8. Holston Business & Tech. Park
9. Alliant Techsystems Radford Facility
10. Scranton AAP

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